

# FY 2023 annual report

July 1, 2022 - June 30, 2023



Building strength, stability and self-reliance through shelter in Central Ohio since 1987.



# FY 2023 annual report

#### from our Pres. & CEO

In FY23, we celebrated the end of our Habitat Housing Initiative (HHI). The five-year initiative helped empower 448 families to achieve or save the dream of homeownership! We are pleased to return to a pre-pandemic milestone of serving over 100 families annually (102 in FY23).

After nearly five years of research to identify a location suitable for our third ReStore, we commemorated the opening of ReStore Newark in February 2023. Within these new environs is the Family & Program Center, Powered by the AEP Foundation. This dedicated space will provide an inviting atmosphere for prospective families to work with our Homeowner Services team as they make their way through all the counseling and training every family completes on their way to realizing the dream of owning a home. Thank you to those who championed the cause of the Licking County Habitat Initiative to make this dream a reality.

While our focus is our three county service area of Franklin, Licking and Madison counties, our reach extends across the globe. In an effort to support Habitat for Humanity International's global ministry, we provided funding in FY23 to serve 11 families Côte d'Ivoire. In total, we have served 352 families internationally through the tithe program, giving nearly a million dollars to support sister Habitat affiliates in African countries.

Lastly, as land consistently becomes more scarce and building material costs continue to rise, Habitat MidOhio persistently explores options for shared-roof housing. This model of homeownership, paired with our single-family homes, will allow us to partner with more families and address the increased demand for more affordable housing.

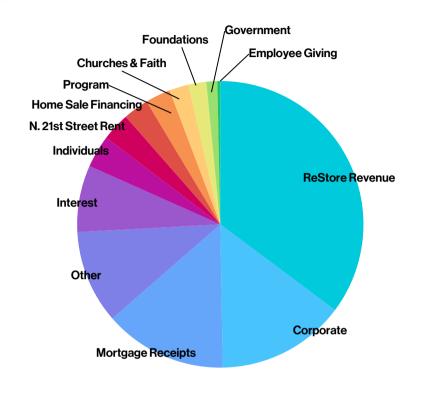
Thank you for joining us.



E.J. Thomas Pres. & CEO



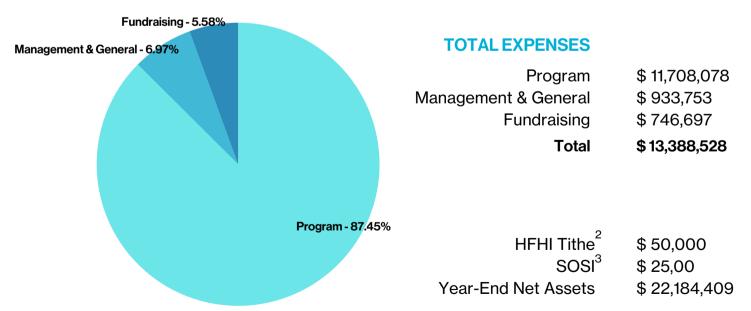
### financials



#### **SOURCES OF FUNDING**

ReStore Revenue	\$ 3,714,290
Corporate	\$ 1,531,827
Mortgage Receipts	\$ 1,463,233
Other (includes LCHI <sup>1</sup> )	\$ 1,111,900
Interest	\$ 795,451
Individuals	\$ 387,062
N. 21st Street Rent	\$ 335,297
Home Sale Financing	\$ 303,086
Program	\$ 300,000
Churches & Faith	\$ 230,548
Foundations	\$ 213,883
Government	\$ 129,552
<b>Employee Giving</b>	\$ 34,487

Total \$10,550,616



<sup>(1)</sup> LCHI = Licking County Habitat Initiative

<sup>(2)</sup> We are committed to supporting Habitat for Humanity International's global ministry through tithe support, currently to Côte d'Ivoire.

<sup>(3)</sup> SOSI is a Habitat International policy intended to create a sustainable revenue stream to help finance a portion of operational costs incurred by HFHI to support the work of U.S. affiliates.

# homeownership program

creating strength, stability & independence

Homeownership provides families the strength, stability, and independence they need to build a better future for themselves and future generations.

Habitat MidOhio is one of the only housing agencies in Franklin, Licking, and Madison counties targeting first-time homebuyers who earn 30-60% of the area median income. Our homeowners are selected after a careful review process during which we assess their need for housing; their ability to pay a 0% interest, no profit mortgage; and their willingness to partner.

Partner families invest a minimum of 200-250 hours of sweat equity, attend homeownership and financial literacy classes, and assume a 0% interest mortgage with monthly payments based on their income.



2,036 hours of sweat equity by partner families in FY23

14 families became homeowners through 12 new builds & 2 rehabs

homeowners paid off their mortgages in FY23

228 new homeownership applications, double from FY22

56 average HERS score for 12 new builds

# home repair program

preserving the dream of homeownership

The Home Repair program is at the heart of our commitment to neighborhood revitalization. This program enables low-income homeowners and their families to maintain their dream of homeownership and to continue living and maintaining a safe, decent and affordable dwelling. For many, this means aging safely in place.

Focusing on both interior and exterior home repair services, the program is open to homeowners who are at 0-80% of the area median income. Participants must be current on their mortgage and property taxes, must only own one home, be willing to volunteer sweat equity hours, and be able to pay back a nominal program fee based on the scope of their project.

"To be able to pay a portion that I could afford to help with making my home safe and warm is such a wonderful achievement!" - Lenora, HR Partner Family



\$2,182 average payback amount for home repair families

18 tree clearing projects, 13 roof replacements, 7 conductor line installs

88 families served, including 9 veterans

19 neighborhoods served

### MidOhio ReStores

Your stuff. Their dream. Our mission.

By donating new or used materials to Habitat MidOhio ReStores, businesses and individuals make a commitment to support local families seeking to achieve, or maintain, the dream of homeownership. Additionally, donations to the ReStores help prevent durable, reusable materials from needlessly going to waste in local landfills – to the tune of around 2,000 tons annually!

Habitat MidOhio ReStores play an important role in the effort to combat the affordable housing challenge in central Ohio.

Donations are sold to the general public and the proceeds help to offset most of Habitat MidOhio's administrative costs — so cash contributions go directly toward building homes and revitalizing communities.



3 store locations including 1 grand opening

\$3.17MM in gross sales, a 17% increase from FY22

628 corporate pick ups & 2 demo/salvage projects

4,535 volunteer hours across all 3 locations

2,061 tons of materials diverted from area landfills

# the playhouse project

little houses helping build big houses

The Playhouse Project is a unique opportunity that allows Habitat MidOhio to partner with sponsors to build a playhouse for a local family – providing children with a safe place to play and imagine what home means to them. Funds raised go toward supporting Habitat MidOhio's mission of inspiring hope, building homes, empowering families, and developing communities right here in central Ohio.

"I know my granddaughter's
playhouse was made and built with
love...this organization is in the
blessing business. This will stay with
her forever."
- Playhouse Partner Family



68 playhouses built in FY23 blessing 147 children

973 individuals participated in builds, kit creation, priming and logistics

3 blitz builds engaging 25 groups

over \$600K raised to date

# resource development

securing resources to carry out our mission

FY23 marked the end of our five-year HHI campaign and we are so grateful to the many donors who helped us to achieve our \$4.5M goal and enabled us to empower 448 families to achieve or save the dream of homeownership!

In FY23 we embarked on an ambitious goal to raise \$1.5M for the Licking County Habitat Initiative in just six months. With the help of generous donors and the hard work of our Board Member, Brady Burt, we exceeded that goal and opened our first ReStore in Licking County and created a Family & Program Center in Newark. This physical presence and dedicated space in the community will shape affordable housing solutions for Licking County and increase the number of families served for years to come!



24 house sponsors and 11 day sponsors

66 hockey players grossed \$62,721 in donations for the 24 Hours of Hockey for Habitat event

completed \$4.5 MM five-year Habitat Housing Initiative, empowering families to achieve or save the dream of homeownership

22 family/private foundations contributed

100 corporate/corporate foundations contributed

volunteer program

the lifeblood of our organization

Volunteers are the lifeblood of Habitat's efforts, contributing time and talents to help build homes, operate the ReStores, and provide valuable administrative, operational, and specialized services. We are humbled and incredibly grateful for their contributions in helping shape the affiliate to where it is today!

In addition to our individual, corporate, workforce development, faith and community group volunteers, Habitat MidOhio has served as a host site for AmeriCorps programs for the past 20 years.

munity
served
s for the

The President's Lifetime
Achievement Award recipients.



\$1.49MM value of volunteer resources added to the affiliate

9 school and workforce development groups involved, participating in 35 build days

10 community groups involved, participating in 14 build days

22 groups participating in the 16th women build

In the following pages please find all of the generous people, organizations, companies and faith groups that contributed to Habitat MidOhio's mission in FY23. We thank you for your support and commitment to ensuring that everyone has access to safe, decent and affordable housing.

#### **Day Sponsors**

Cushman & Wakefield
Dr. John Hwang
First Merchants Bank
IGS Energy
IMEG
JPMorgan Chase & Company

Maronda Homes
ORIX Real Estate Capital
Owens Corning
Wexner Foundation
White Oak Partners



#### **Workplace Giving Federations**

Community Shares of Mid Ohio United Way of Central Ohio United Way of Licking County

#### **Gift In-Kind Partners**

CBRE
Culligan Water
DAKlectric
Dow Corporation
GAF
Hilti
Jet's Pizza
Levolor
MA Design
Muth & Company Roofing
Northern Lighting

OhioHealth
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Procter & Gamble
Raising Canes
Robertson Construction
Royal Building Products
S.A. Comunale
Simpson Strong-Tie
Skyline Chili Gahanna
Square D

Two Men and a Truck
Valor Athletics
Valspar Paint
Weekley Electric
WesBanco
Westlake Royal Building Products
Whirlpool Corporation
Woodlands Backyard
Yale Locks
Youngs Appraisal Service

#### Workplace Giving, Matching Gift Programs & Volunteer Grants

A special thank you goes to the hundreds of donors that give through employee giving campaigns to support the work at Habitat MidOhio.

**Abbott Laboratories** 

AbbVie

American Family Insurance

Apple

AstraZeneca

AT&T

Battelle Employee Giving

BD

Benevity Community Impact Fund

Bread Financial Cardinal Health

CarMax CBRE

Charities Aid Foundation of America

Cigna Crowne

**Discover Financial** 

FedEx

Frontstream Guild Mortgage

Humana

IBM Employee Services Center

JPMorgan Chase & Co.

KPMG Gives Liberty Mutual

Macy's Medtronic Merck Microsoft

Motorola Solutions Foundation

Nationwide

Progressive Insurance

Thrivent Toast.org Travelers UPS Verizon

Verizon Foundation Victoria's Secret Wells Fargo YourCause ZS Associates



#### **Adopt-A-House Partners**

Adopt-A-House Partnership congregations support the work of the affiliate throughout the year by providing valuable house sponsorships, donations, volunteer support, in-kind construction leadership, and outreach.

#### Hilliard Adopt-A-House

Amlin United Methodist Church
Annunciation Greek Orthodox Cathedral
Indian Run United Methodist Church
King Avenue United Methodist Church
Linworth United Methodist Church
St. Brendan The Navigator Catholic Church
St. James Lutheran Church

#### **Northside Partnership**

All Saints Lutheran Church
Bethel International United Methodist Church
Bethel Presbyterian Church
Columbus Mennonite Church
Dublin Presbyterian Church
New Hope Reformed Church
Olentangy Christian Reformed Church Fund
Prince of Peace Lutheran - Dublin
St. Brigid of Kildare Catholic Church
St. John's Episcopal Church
St. Patrick's Episcopal Church
Worthington Christian Church
Worthington Presbyterian Church

#### **Northwest Partnership**

Atonement Lutheran Church Covenant Presbyterian Church First Community Church Holy Trinity Lutheran Church Northwest Christian Church Riverside Church St. Agatha Roman Catholic Church St. Mark's Episcopal Church

Church of the Resurrection

Mifflin Presbyterian Church



#### **Faith Partners**

Faith Partners support the work of the affiliate throughout the year by providing donations and volunteer support.

Asbury South United Methodist Church Centenary United Methodist Church First Presbyterian Church - Newark Fourth Avenue Christian Church Gethsemane Lutheran Church Hebron Christian Church Johnstown Presbyterian Church New Albany United Methodist Church Newman Center Newark Central Christian One Church University Baptist Church Wexner Service Corps Worthington Christian Church

#### **Veterans Build Program Partners**

To uniquely honor our veterans who enter our program, Habitat MidOhio's Veterans Build Program provides project cost reduction, based on years of active service.

Home Depot Foundation William H. Davis & Dorothy M. Davis & William C. Davis Foundation

#### **Sustainable Building Partners**

Habitat families enjoy a more comfortable home throughout the seasons with lower gas and electricity bills – as well as better peace of mind – due to our Sustainable Building Program.

**AEP Ohio** 



### individual volunteers

Thank you to the thousands of individual volunteers who gave time and talents to support our mission in FY23.\* We appreciate your contribution to help build and repair homes, operate the ReStores, and provide valuable administrative, operational an specialized services.

#### 900+ hours

Robert Lentz Sr.

#### **500+ hours**

Howard Baulch Mark Cohen Larry Hutchison Dale Krummen Donald Spoelker Steve Weygandt

#### 400+ hours

Rea Buchanan Doyle Hartman Tim Kolodziej Daniel Moorhead Bruce Osani Thomas Oswald Phil Sawich Thomas Tugend Diana Welsh

#### 300+ hours

Vincent Bednar Brady Burt Michael Copella Rae Ann Dankovic David Ditcher John Fisher
Michael Fitzpatrick
Alison Harris
John Heppner
Mitch Janklow
Jerry Minturn
Scott Moore
Kyle Sharp
James Siebert
Michael Tanner

#### 200+ hours

Jim Cogan William Darlage **Howard Draves Brendan Foley** Keith Gatewood **Brad Heffelmire** Suzanne Holderbaum **Hugh Leslie** Jon Linton James Meeth **David Price** Daniel Pugh Jim Rosing Ray Stankunas Barbara Stephens William Turns Jr. Diane Vaughn



Jim Wendorff

### individual volunteers

#### **100+ hours**

Jon Adland Karim Ali Scott Baharis Mike Bloomfield Tony Bonarrigo Lori Bongiorno Mark Byram Mary Coridan Heather Feusner

Mike Fritz

Bob Geoghegan Rachel Gratz Dale Heydlauff Catherine Irwin Katherine Jambor Fred Kierner

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Fred Kierner Ralph King Brent Kinnan Rich Kipp Jason Lawler

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Joe Reilly

Charlie Reinhardt Constance Rivera Tom Robertson J. Patrick Schlareth

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Greg Skinner
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Bob Van Vliet
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Craig Vette
Jerry Walsh
Mel Weinandt

Nancy Lyons Tommy Malone Joseph Moyer Vicki Nichols Glenn Ritchie Benson Ross Craig Skeel Beth Spears John Strand Steve Tippett Kayla Young Robert Youngs

#### 50+hours

Dave Zuehlke

Andy Ahijevych **David Altfater Greg Bauer** Kevin Baxter Evan Beane June Bibler Dan Davis Felizardo Dela Cruz Kandie DeLaney Jim Galloway Aila Gomi Rachel Hardin Julie Hart Jerry Heddleson Kevin Henry Pam Higgins Earl Hippen Randy Howell Michael Jacobus Jack James Robert Kennedy **David Krupar Kevin Lacey** 

Nicholas Laudick Deb Light Barb Loar



Thank you to the thousands of individuals, churches, faith groups, companies, government agencies and organizations who made a financial contribution to our mission in FY23.\* Through generous financial and volunteer support, donors are a critical part of Habitat's mission. Because of their commitment and partnership, local hard-working families were able to achieve their dream of homeownership, decent housing, and safer neighborhoods.

Please note the gifts below represent monetary donations received during the fiscal year and does not include pledges made that will be paid in FY24.

#### \$300,000+

AEP Foundation Central Ohio Community Improvement Corporation Habitat for Humanity International

#### \$100,000+

Bread Financial
City of Columbus, Dept of Development
Discover Financial Services
Licking County Foundation
Lifestyle Communities
The Montei Foundation
Nationwide Foundation
Verve Columbus Owner, LLC
Alan & Bobbie Weiler



\*We work hard to ensure the proper spelling and acknowledgment of every gift we receive. If you notice any errors, please don't hesitate to contact us at: info@habitatmidohio.org

#### \$99,999-\$50,000

Brighter Days Foundation
Habitat for Humanity of Ohio
JPMorgan Chase & Company
Licking Memorial Health Systems
Lindorf Family Foundation
McConnell Donor Advised Fund
Park National Corporation Foundation
The Champion Companies
The Discover Brighter Futures Fund
The Englefield Foundation
The Gilbert Reese Family Foundation
The John and Mary Alford Foundation

#### \$49,999-\$25,000

Bank of America Charitable
Foundation, Inc.
City of Newark, Department of
Development
Columbia Gas of Ohio
Donatos Pizza
Hilliard Adopt-A-House

Home Depot USA LeFevre Foundation Northside Partnership

Ohio Capital Corporation for Housing Safelite AutoGlass Foundation

Southgate Corporation T&R Properties, Inc.

The William H. Davis, Dorothy M. Davis and William C. Davis

Foundation

#### \$24,999-\$10,000

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Church of the Resurrection
Community Shares of Mid Ohio
Crimson Design Group
Debra & Thomas Davis
Denison University
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Church One Church

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Karen & Kyle Sharp

Simpson Strong-Tie Company, Inc State Farm Companies Foundation

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United Way of Central Ohio Wells Fargo Housing Foundation Worthington Christian Church

#### \$9,999-\$5,000

Anonymous Donors (5) AAA Ohio Auto Club

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Marilyn Schmidt

#### \$9,999-\$5,000, continued

St. Patrick's Episcopal Church Target Corporation The Kaplan Foundation Mary Ann Trapp Fund David & Joan Trautman VineBrook Homes LLC Worthington Industries

#### \$4,999-\$2,500

Anonymous Donors (3)
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Church

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St. Brigid of Kildare Catholic Church

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Vanguard Charitable / Vanguard

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Jun Zhou

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TIAA

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**Todd Wills** 

Lois Zettler & Ray Smithberger

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Molly Biddle
Dan Binford
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Paula & Thomas Blue

Diane Brant
Tyler Branton
Mary Brick
Kelly Bright
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Cardinal Health Foundation Employee

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Ashley Harmon
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# **ReStore partners**

Thank you to all of the ReStore partners who donated goods and materials.

#### \$250,000 and above

SupplyHouse.com / The Boys Ohio LLC HD Supply

#### \$100,000 to \$149,999

JB Hunt Elford - Brewers Yard Saddle Creek Logistics Services

#### \$50,000 to \$99,999

**Anonymous** 

#### \$25,000 to \$49,999

Easton Town Center II, LLC Hollywood Casino Little Tikes Company Strader's Garden Center

#### \$10,000 to 24,999

APCO Industries
Art.com
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Commercial Works
FloorFound
Gardens At Polaris Apartments
Home Depot #3811
LOTH, Inc.
Lowe's Pro Supply
Progressive Flooring Services
Window Nation

#### \$5,000 to \$9,999

Aaron's Inc.
Essex Park Apartments
Nice Carpets
River House Apartments
Scioto Valley Warehouse
Vinson Fine Furniture / Kitchen
Tables & More

#### \$2,500 to \$4,999

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#### \$1,000 to \$2,499

A & M Contractors
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# **ReStore partners**

#### \$1,000 to \$2,499, continued

America's Floor Source - West

**Anderson Contracting** 

Areaware

Arhaus

AtHome - Hilliard

Atrium

**BWA South** 

Capital Investors Advisory Corp.

Carr Supply

**CBUS** Remodeling

COSI

CRI Interiors, Inc.

Cruikshank Plumbing

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Hilton - Hilliard

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Homes Gallery, LLC

Lake Forest Apartments

Levi's 4 Floors

Matrka Group

Miller Site Management

Nationwide

Overbrook Presbyterian Church

Roush Hardware

Salons at High and Hubbard

Shadow Box Live

Tuckerman Home Group Inc.

Wasserstrom

We Are Vita

Worly Plumbing Supply

#### \$500 to \$999

Ace Construction & Design LLC

America's Floor Source

AtHome - Polaris

Behal Sampson Dietz

**Brian Gibbs Carpentry** 

**Broad Street United Methodist Church** 

Columbus Bath Design

Columbus Easy Move

Columbus Home Handyman

Creative Housing Inc.

**David Collier LLC** 

**DMS Properties** 

**Feazel Roofing** 

Groll's Furniture Gallery

Hilliard Park Apartments

Holy Trinity Lutheran Church

Johnstone Supply

Lowe's #0708

Meadow Park Church of God

NJW Construction Inc.

NJW Renovations Unlimited

**ODW Logistics** 

Orchards at Big Bear Farms

**Pulte Homes** 

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Sherwin Williams

Shihab Khan Inc.

**SRS Distribution** 

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Vittoria Restaurant

Willoughby Supply



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Thank you to our leadership team and board members for their dedication and service.

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Lisa Jones
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Chief Development Officer
Chief Operating Officer

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VP, Retail Operations

Director, Resource Development

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